JONATHAN WOON

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EDUCATION

Ph.D. in Political Economics, June 2005 Stanford University, Graduate School of Business

S.B. in Political Science with a minor in Economics, June 2000 Massachusetts Institute of Technology

RESEARCH INTERESTS

Experimental and behavioral political economy, behavioral game theory, formal theory, empirical implications of theoretical models, voting, elections, representation, political parties, Congress, American politics, strategic communication

ACADEMIC APPOINTMENTS

University of Pittsburgh

Professor of Political Science, 2018-present
Professor of Economics (secondary), 2018-present
Associate Professor of Economics (secondary), 2014-2018
Associate Professor of Political Science, 2012-2018
Faculty Affiliate, Pittsburgh Experimental Economics Laboratory, 2011-present
Assistant Professor of Political Science, 2007-2012

Carnegie Mellon University

Assistant Professor of Social and Decision Sciences, 2005-2007

ADMINISTRATIVE APPOINTMENTS

University of Pittsburgh

Associate Dean for Graduate Studies, Dietrich School of Arts and Sciences, 2022-present Department Chair, Department of Political Science, 2018-2021
Acting Department Chair, Department of Political Science, January-August 2017
Director of Undergraduate Studies, Department of Political Science, 2015-2018

VISITING POSITIONS

Stanford University, Graduate School of Business, July 2015, July 2016, July 2017
University of Amsterdam, Department of Economics and Center for Research in Experimental
Economics and Political Decision Making, April-June 2014
Vanderbilt University, Center for the Study of Democratic Institutions, February 2014

PEER-REVIEWED PUBLICATIONS

- Woon, Jonathan, Sean Craig, Amanda Leifson, and Matthew Tarpey. 2020. "Trump is not a (Condorcet) Loser: Social Choice and the 2016 Republican Nomination" *PS: Political Science & Politics* 53(3):407-412
- Cook, Ian P. and Jonathan Woon. 2020. "Time and Punishment: Concession and Blame in Political Standoffs" *Journal of Economic Behavior & Organization* 174(June): 435-448
- Minozzi, William and Jonathan Woon. 2020. "Direct Response and the Strategy Method in an Experimental Cheap Talk Game" *Journal of Behavioral and Experimental Economics* 85(April) 101498
- Minozzi, William and Jonathan Woon. 2019. "The Limited Value of a Second Opinion: Competition and Exaggeration in Experimental Cheap Talk Games" *Games and Economic Behavior* 117(September): 144-162
- Dancey, Logan, Matthew Tarpey, and Jonathan Woon. 2019. "The Macro Dynamics of Partisan Advantage." *Political Research Quarterly* 72(2): 450-459
- Woon, Jonathan and Kristin Kanthak. 2019. "Elections, Ability, and Candidate Honesty" *Journal of Economic Behavior & Organization* 157(January): 735-753
- Woon, Jonathan. 2018. "Primaries and Polarization: Behavioral Theory and Experimental Evidence." *American Political Science Review* 112(4): 826-843
- Chaudoin, Stephen and Jonathan Woon. 2018. "How Hard to Fight? Cross-Player Effects and Strategic Sophistication in an Asymmetric Contest Experiment" *Journal of Politics* 80(2): 585-600
- Minozzi, William and Jonathan Woon. 2016. "Competition, Preference Uncertainty, and Jamming: A Strategic Communication Experiment" *Games and Economic Behavior* 96: 97-114
- Woon, Jonathan and Ian P. Cook. 2015. "Competing Gridlock Models and Status Quo Policies" *Political Analysis* 23(3): 385-399
- Kanthak, Kristin and Jonathan Woon. 2015. "Women Don't Run? Election Aversion and Candidate Entry" *American Journal of Political Science* 59(3): 595-612

- Woon, Jonathan. 2014. "An Experimental Study of Electoral Incentives and Institutional Choice" *Journal of Experimental Political Science* 1(2): 181-200
- Anderson, Sarah and Jonathan Woon. 2014. "Delaying the Buck: Timing and Strategic Advantages in Executive-Legislative Bargaining over Appropriations" *Congress & The Presidency* 41(1):25-48
- Minozzi, William and Jonathan Woon. 2013. "Lying Aversion, Lobbying, and Context in a Strategic Communication Experiment" *Journal of Theoretical Politics* 25(3): 309-337
- Woon, Jonathan. 2012. "Democratic Accountability and Retrospective Voting: A Laboratory Experiment" *American Journal of Political Science* 56(4): 913-930
- Woon, Jonathan and Sarah Anderson. 2012. "Political Bargaining and the Timing of Congressional Appropriations" *Legislative Studies Quarterly* 37(4): 409-436
- Hamman, John, Roberto Weber, and Jonathan Woon. 2011. "An Experimental Investigation of Electoral Delegation and the Provision of Public Goods" *American Journal of Political Science* 55(4): 737-751
- Pope, Jeremy C. and Jonathan Woon. 2009. "Measuring Changes in American Party Reputations, 1939-2004." *Political Research Quarterly* 62(4): 653-661
- Woon, Jonathan. 2009. "Change we Can Believe In? Using Political Science to Predict Policy Change in the Obama Presidency." *PS: Political Science & Politics* 42(2): 329-334
- Woon, Jonathan. 2009. "Issue Attention and Legislative Proposals in the U.S. Senate." *Legislative Studies Quarterly* 34(1): 24-54
- Woon, Jonathan and Jeremy C. Pope. 2008. "Made in Congress? Testing the Electoral Implications of Party Ideological Brand Names." *Journal of Politics* 70(3): 823-836
- Woon, Jonathan. 2008. "Bill Sponsorship in Congress: The Moderating Effect of Agenda Positions on Legislative Proposals." *Journal of Politics* 70(1): 201-216
- Woon, Jonathan. 2007. "Direct Democracy and the Selection of Representative Institutions: Voter Support for Apportionment Initiatives, 1924-1962." *State Politics and Policy Quarterly* 7(2): 167-186

OTHER PUBLICATIONS

Woon, Jonathan. 2012. "Laboratory Tests of Formal Theory and Behavioral Inference" In Bernhard Kittel, Wolfgang Luhan, and Rebecca Morton (eds), *Experimental Political Science: Principles and Practices*. Palgrave Macmillan.

- Woon, Jonathan. 2012. "Review of *A Model Discipline: Political Science and The Logic of Representations* by Kevin Clarke and David Primo" *The Experimental Political Scientist* 3(2): 26-30.
- Krehbiel, Keith, Adam Meirowitz, and Jonathan Woon. 2005. "Testing Theories of Lawmaking." In David Austen-Smith and John Duggan (eds) *Social Choice and Strategic Decisions:*Essays in Honor of Jeffrey S. Banks. Berlin: Springer-Verlag.

WORKING PAPERS

- Burdea, Valeria and Jonathan Woon. "Online Belief Elicitation" (revise and resubmit, *Journal of Economic Psychology*)
- Pronin, Kira and Jonathan Woon. "Does allowing private communication lead to less prosocial collective choice?" (revise and resubmit, *Social Choice and Welfare*)
- Minozzi, William and Jonathan Woon. "Numeric versus Natural Language Messages in Cheap Talk Communication Games" (under review, *Journal of the Economic Science Association*)
- Minozzi, William and Jonathan Woon. "Electability Salience Can Bias Voting Decisions" (under review, *Political Science Research and Methods*)
- Woon, Jonathan. "Political Lie Detection: Truth Tracking and Partisanship"
- Woon, Jonathan, Dmytro Ilin, Minsu Jang, Kira Pronin, and Jacob Schiller. "Discussion and the Fairness of Majority Rule"
- Burdea, Valeria and Jonathan Woon. "Getting it Right: Communication, Voting, and Collective Truth Finding"

WORK IN PROGRESS

- Burdea, Valeria and Jonathan Woon. "Questioning Vagueness"
- Burdea, Valeria, William Minozzi, and Jonathan Woon. "Partisan Identity, Knowledge, and Second Order Beliefs"
- Banko, Daniel, Valeria Burdea, and Jonathan Woon. "Comparing Belief Elicitation Methods"
- Cook, Ian P., Ian R. Turner, and Jonathan Woon. "Fear of Failure: Policy Experimentation and Career Concerns"
- Woon, Jonathan, Sean Craig, Amanda Leifson, and Matthew Tarpey. "Coherence of Preferences and the 2016 Republican Presidential Nomination"

Bendor, Jonathan and Jonathan Woon. "Voting versus Fighting: Problem Representations and Political Behavior"

GRANTS

- National Science Foundation, "Source Credibility, Political Identity, and Factual Belief Revision" (2021-2023, PI, \$260,944)
- University of Pittsburgh, Social Science Research Initiative, "Vulnerability to Social Learning to Adversarial Digital Disinformation" (2019-2020, Co-PI, with PI Michael Colaresi, \$49,620)
- University of Pittsburgh, Pitt Cyber Accelerator Grant, "Innovating Solutions to Digital Disinformation Across Democracies" (2018-2020, Co-PI, with PI Michael Colaresi, \$17,500)
- University of Pittsburgh, Central Research Development Fund Small Grant, "Can Citizens Detect Truth and Lies in Politics?" (2017-2019, \$13,500)
- National Science Foundation, "Workshop: Behavioral Models of Politics" National Science Foundation (Co-Program Director, with David Siegel, Duke University, April 2017-March 2018, \$48,654)
- National Science Foundation, "Collaborative Research/Workshop: Behavioral Models of Politics" National Science Foundation (Program Director, with David Siegel, Duke University, August 2015-July 2016, \$49,187)
- National Science Foundation, "Women Don't Run: An Experimental Analysis of Women and the Choice to Represent," National Science Foundation (Co-Principal Investigator, with PI Kristin Kanthak, SES-1154739, September 2012-August 2015, \$246,717)
- University of Pittsburgh, Type I Third Term Research Stipend (2011, \$4,000)
- University of Pittsburgh, Central Research Development Fund Small Grant, "Experiments on Political Uncertainty, Pandering, and Jamming" (2010-2012, \$7,500)
- Carnegie Mellon University, Berkman Faculty Development Grant (2006-2007, \$9,960)

FELLOWSHIPS & AWARDS

- Marian Irish Award (2015) for best paper in women and politics, with Kristin Kanthak, Southern Political Science Association
- Betty Nesvold Award (2014) for best paper in women and politics, with Kristin Kanthak, Western Political Science Association

Honorable Mention, Best Experimental Paper Award (2011), APSA Experimental Research Section

Artinian Travel Award (2008) Southern Political Science Association

Visiting Fellow (Summer 2007) Hoover Institution, Stanford University

Jaedicke Merit Award (2003) Stanford Graduate School of Business

Summer Research Fellowship (2004) John M. Olin Program in Law and Economics, Stanford Law School

National Science Foundation Graduate Research Fellowship (2001-2004)

Leon Weaver Award for Best Paper on Representation (2000), with Stephen Ansolabehere and James Snyder. APSA Representation and Electoral Systems Section

Outstanding Undergraduate Thesis Award (2000) MIT Political Science

Jeffrey L. Pressman Research Grant (1999) MIT Political Science

INVITED BLOG POSTS

Kanthak, Kristin and Jonathan Woon. 2015 (February 25) "Election aversion means that leveling the playing field may not be enough to convince women to run for office" LSE American Politics and Policy http://blogs.lse.ac.uk/usappblog/2015/02/25/election-aversion-means-that-leveling-the-electoral-playing-field-may-not-be-enough-to-convince-women-to-run-for-office/

Woon, Jonathan. 2012 (November 9) "Fundamentals of Lawmaking: Gridlock in the 113th Congress" The Monkey Cage http://themonkeycage.org/2012/11/fundamentals-of-lawmaking-gridlock-in-the-113th-congress/

Anderson, Sarah and Jonathan Woon. 2011 (April 8) "431 Days and Counting for a Budget!" The Monkey Cage http://themonkeycage.org/2011/04/431 days and counting for a bu/

CONFERENCES ORGANIZED

- "Duke Behavioral Models of Politics Conference" (May 19-20, 2017, Duke University, organized with David Siegel, NSF SES-1657851)
- "Pittsburgh Behavioral Models of Politics Conference" (May 12-14, 2016, University of Pittsburgh, organized with David Siegel, NSF SES-1541501)
- "New Directions in the Study of Diversity and Representation" (September 25, 2015, University of Pittsburgh, organized with Kristin Kanthak)

"Duke Behavioral Models of Politics Conference" (October 10-11, 2014, Duke University, organized with David Siegel)

"Pittsburgh Behavioral Models of Politics Conference" (October 11-12, 2013, University of Pittsburgh, organized with David Siegel)

CONFERENCE PARTICIPATION

American Political Science Association Annual Meeting (Presenter: 2001, 2004, 2005, 2006, 2007, 2008, 2009, 2010, 2011, 2016, 2018, 2019, Discussant: 2007, 2008, 2009)

Economic Science Association North American Conference (Presenter: 2011, 2012, 2014, 2018, 2019)

European Consortium of Political Research (Presenter: 2013)

European Political Science Association Conference (Presenter: 2014, 2019)

Midwest Political Science Association Annual Conference (Presenter: 2004, 2006, 2007, 2008, 2010, 2011, 2013, 2015, Discussant: 2006, 2007, 2011, 2016)

NYU-CESS Experimental Political Science Conference (Presenter: 2010, 2012, 2013, 2017, Discussant: 2011, 2015, 2016, 2019, 2020)

Public Choice Society Meeting (Presenter: 2016, 2017)

Stanford GSB Political Economy Conference (Presenter: 2018)

Southern Political Science Association Conference (Presenter: 2007, 2010, 2011, 2013, 2014, 2020, Discussant: 2008, 2010, 2020)

Toronto Political Behavior Workshop (Presenter: 2017)

Vanderbilt Government Expertise and Information Conference (Presenter: 2011)

Vanderbilt Miller and Stokes Conference (Presenter: 2012)

Yale CSAP American Politics Conference (Presenter: 2013, 2015)

SUMMER INSTITUTES

Lecturer on Experiments and Political Behavior (2017), Empirical Implications of Theoretical Models Summer Institute at UC Berkeley

Lecturer on Experiments (2016, 2017, 2019), Empirical Implications of Theoretical Models at University of Houston Hobby Center for Public Policy

Faculty Mentor, Empirical Implications of Theoretical Models Summer Institute at UC Berkeley (2013)

Faculty Mentor, Empirical Implications of Theoretical Models Summer Institute at UC Berkeley (2010)

Participant, Summer Institute in Political Psychology, Stanford University (2006)

INVITED PRESENTATIONS

Columbia University, Political Economy Seminar (2022, scheduled)

New York University, Political Economy Seminar (2021)

Florida State University (2019)

University of Tampere, Institutions in Context: Gender and Equality (2018)

Institute for Advanced Studies in Toulouse, Deliberation and Collective Choice (2018)

University of East Anglia, Experimental Economics Seminar (2018)

London School of Economics, Government Seminar (2018)

University of Warwick, Political Economy Seminar (2018)

University of Southern California, Roundtable Discussion - Pivotal Politics Symposium (2017)

Texas A&M University, Economics and Political Science (2017)

Ohio State University, Political Science (2017)

Center for Experimental Social Science, Nuffield College, University of Oxford (2016)

Carlos III-Juan March Institute (IC3JM), Madrid (2016)

Washington University in St. Louis (2015)

Columbia University, Political Economy Seminar (2015)

University of Amsterdam, CREED Seminar (2014)

Vanderbilt University, Center for the Study of Democratic Institutions (2014)

Stony Brook University, Department of Political Science (2011)

Ohio State University, Behavioral Decision Making Seminar (2011)

Washington University in St. Louis, Political Economy Workshop (2011)

Duke University, Political Economy Workshop (2011)

Columbia University American Society and Politics Workshop (2007)

University of Pittsburgh, Department of Political Science (2006)

Carnegie Mellon University, Department of Social and Decision Sciences (2005)

Northwestern University, Department of Political Science (2004)

University of California, Berkeley, Department of Political Science (2004)

University of Rochester, Department of Political Science (2004)

New York University, Department of Politics (2004)

TEACHING AND ADVISING

PhD Courses

Behavioral Theory and Experiments
Foundations of Quantitative Methods
Formal Political Theory I
Formal Political Theory II
Math Short Course for Political Scientists
International Relations and Formal Modeling Workshop

<u>Undergraduate Courses</u>

Games, Politics, and Strategy (formerly Formal Political Analysis)

Research Methods in Political Science

Capstone Seminar in American Politics: Predicting Presidential Elections Capstone Seminar in American Politics: Business and Public Policy

Capstone Seminar in American Politics: Experiments and Political Behavior

Capstone Seminar in American Politics: Politics, Markets, and Inequality Business, Politics, and Public Policy (Pitt, Carnegie Mellon, Stanford) Strategic Analysis: Game Theory for Social Scientists (Carnegie Mellon) Policy-Making Institutions (Carnegie Mellon)

PhD Thesis Committees

Nicole Loncaric (current, chair, overview defended)

Jungmin Han (current, overview defended)

Minsu Jang (current, chair, overview defended)

Amanda Leifson (current, overview defended)

Sean Craig (current, overview defended)

Jacob Schiller (current, overview defended)

Matt Tarpey (2020, chair)

Kira Pronin (2020)

Matt Zarit (2018)

Jarrod Kelly (2017)

Ian P. Cook (2016, chair)

Andrea S. Aldrich (2015, chair)

Ju Yeon Park (2015, NYU)

Benjamin Melusky (2015)

Eric Loepp (2015)

Sun-Tak Kim (2012, Economics)

Dana Puia (2010)

MA Thesis Committees

Chun-Han Huang (2018)

Matt Tarpey (2017)

Kira Pronin (2014)

Zachary Auter (2013)

Andrea Aldrich (2011)

DEPARTMENT AND UNIVERSITY SERVICE

Ad Hoc Department Diversity Committee, 2019-2020 (Chair)

Department Strategic Planning Committee, 2017 (Vice Chair)

American Political Behavior Search Committee, 2016 (Chair)

Lecturer and Academic Adviser Search Committee, 2016 (Chair)

Third-Year Review Committee, 2015

David Frederick Public Service Award Committee, 2015

Undergraduate Curriculum Committee, 2015-present (Chair)

International Relations Faculty Search Committee, 2015

Ad Hoc Promotion and Tenure Committee, Dietrich School of Arts and Sciences, 2014

Director/Co-Director, Center for the Study of American Politics and Society, 2013-present

Chinese Politics Faculty Search Committee, 2014

Global Sustainability Faculty Search Committee, 2013

Political Behavior Faculty Search Committee, 2012

IRB Coordinator, 2012-present

Alumni and Technology Committee, 2011-2015 (Chair, 2011-2014)

Chair's Advisory Committee, 2011-2013

Graduate Education Committee, 2011-2012

Methods Exam Committee, 2010, 2013-2014, 2015

International Relations Search Committee, 2009

Graduate Admissions Committee, 2009

Co-organizer, American Politics Workshop, 2008-2009

Co-organizer, CMU-Pitt Political Economy Reading Group, 2006-2007

Post-election presentation to the Osher Lifelong Learning Institute (Pittsburgh, PA), 2006

Political Science Search Committee (Carnegie Mellon University, Social and Decision Sciences), 2005-2006

PROFESSIONAL SERVICE

Associate Editor, American Journal of Political Science 2019-2021 Associate Editor, Journal of Experimental Political Science, 2014-2019

Editorial Board, American Journal of Political Science, 2014-2019, 2022-present Editorial Board, Journal of Experimental Political Science, 2013-2014

APSA Departmental Services Committee, 2019-2022

APSA Experimental Research Section Nominating Committee, 2019

APSA Experimental Research Section Book Award Committee, 2015

Ad Hoc Reviewer for:

American Journal of Political Science

American Political Science Review

American Politics Research

British Journal of Political Science

Commonwealth

Congress & the Presidency

Economic Inquiry

Economic Journal

Economics and Politics

Experimental Economics

European Economic Review

European Journal of Political Research

Games and Economic Behavior

International Studies Quarterly

Israel Science Foundation

John Templeton Foundation

Journal of Public Economics

Journal of Public Policy Journal of

Theoretical Politics

Legislative Studies Quarterly

National Science Foundation

Netherlands Organisation for Scientific

Research (NWO)

Oxford University Press

Political Analysis

Political Behavior

Political Research Quarterly

Political Science Research & Methods

Polity

Public Choice

Public Opinion Quarterly

Quarterly Journal of Political Science

Review of Economic Studies

Journal of Behavioral and Experimental
Economics
Journal of Economic Behavior &
Organization
Journal of Law, Economics, and
Organization
Journal of Legislative Studies
Journal of Politics

Routledge
Springer Press
State Politics and Policy Quarterly
Time Sharing Experiments for the Social
Sciences
University of Chicago Press